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VKernel Partners with Lifeboat Distribution

Lifeboat to distribute VKernel's suite of virtual appliances for managing virtual server environments

PORTSMOUTH, N.H., March 11, 2008 – VKernel Corporation, a provider of easy-to-use and quick-to-deploy virtual appliances for managing virtual server environments, announced today a partnership with Lifeboat Distribution, an international specialty software distributor. Under the agreement, Lifeboat will distribute VKernel's suite of virtual appliances for analyzing capacity bottlenecks, implementing chargeback, and gaining cost visibility in VMware ESX environments to its global network of virtualization resellers and solution providers.

"We're excited about working with Lifeboat to immediately increase the market opportunities for VKernel's products," said Alex Bakman, founder and CEO of VKernel. "By rapidly solving specific server virtualization issues, our virtual appliances provide instantaneous value and benefits to any organization involved in a virtualization project."

The VKernel Virtual Appliance Suite for Systems Management is a set of "plug-and-play" virtual appliances designed to quickly solve real world systems management challenges as organizations migrate to VMware ESX environments. VKernel products quickly enable IT groups to immediately solve today's critical pain points by providing visibility into the capacity and resource consumption of each virtual machine. VKernel is currently offering a Chargeback Virtual Appliance for gaining cost visibility and a Capacity Bottleneck Analyzer Virtual Appliance for identifying and resolving current and future capacity bottlenecks.

"VKernel's unique virtual appliances are a great addition to Lifeboat's exclusive Virtualization World View ecosystem," said Dan Jamieson, vice president and general manager at Lifeboat Distribution. "They provide an essential solution building block for our solution providers, as they work to help customers manage the capacity and resource consumption in their virtualized data centers."

Lifeboat's Virtualization World View software ecosystem addresses customer needs for software development and test, server and workstation administration, security, storage management, performance monitoring and management, and business continuity and disaster recovery.

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About VKernel Corporation

Based in Portsmouth, NH, VKernel is dedicated to developing best-of-breed virtual appliances that enhance performance, lower costs, and simplify management of virtual environments of all sizes. As a member of VMware's Technology Alliance Program, VKernel offers the industry's only VMware certified virtual appliance for analyzing capacity, chargeback, and cost visibility. For more information, visit www.vkernel.com.

About Lifeboat Distribution

Lifeboat Distribution, a subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG), is an international specialty software distributor for virtualization, security, application and network infrastructure, business continuity/disaster recovery, database infrastructure and management, application lifecycle management, science/engineering, and other technically sophisticated products. The company helps software publishers recruit and build multinational solution provider networks, power their networks, and drive incremental sales revenues that complement existing sales channels. Lifeboat Distribution services thousands of solution providers, VARs, systems integrators, corporate resellers, and consultants worldwide, helping them power a rich opportunity stream, expand their margin and service revenues, and build profitable product and service businesses. For more information, visit www.lifeboatdistribution.com.

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