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VKernel Partners with Australian VMware Authorized Consultant

Qirx to resell VKernel's Suite of Virtual Appliances for managing VMware ESX environments throughout Australia and New Zealand

PORTSMOUTH, N.H., April 8, 2008 – VKernel Corporation, a provider of easy-to-use and quick-to-deploy virtual appliances for managing virtual server environments, today announced a partnership with Qirx Pty. Ltd., an Australian VMware Authorized Consultant (VAC) specializing in IT Virtualization. Under the agreement, Qirx is a premier partner that will resell VKernel's Suite of Virtual Appliances for analyzing capacity bottlenecks, implementing chargeback, and gaining cost visibility in VMware ESX environments to customers throughout Australia and New Zealand.

"By rapidly solving specific server virtualization issues such as cost visibility, chargeback, and capacity bottlenecks, VKernel virtual appliances provide instantaneous value and benefits to any organization involved in a virtualization project," said Alex Bakman, founder and CEO of VKernel. "Our relationship with Qirx should immediately increase market opportunities in Australia and New Zealand for VKernel's products."

The VKernel Virtual Appliance Suite for Systems Management is a set of "plug-and-play" virtual appliances designed to quickly address real world systems management challenges as organizations migrate to VMware virtual environments. VKernel products enable IT groups to immediately solve today's critical pain points by providing visibility into the capacity and resource consumption of each virtual machine. VKernel is currently offering a Chargeback Virtual Appliance for gaining cost visibility and implementing chargeback, and a Capacity Bottleneck Analyzer Virtual Appliance for identifying and eliminating capacity bottlenecks.

"Our customers are looking to us to rapidly virtualize their server environments. As a result, we're partnering with companies like VKernel that can help us provide products and services to enable our customers to manage their VMware infrastructures," said Nick Winch, Qirx Business Development Manager. "What we like about VKernel's products are that they are so easy to deploy and use, and provide our customers with instant value."

Qirx provides consulting services in diverse technology fields, including server migration and virtualization. The company's broad experience enables Qirx to deliver holistic solutions to business problems with partners such as VMware and VKernel.

About VKernel Corporation

Based in Portsmouth, NH, VKernel is dedicated to developing best-of-breed virtual appliances that enhance performance, lower costs, and simplify management of virtual environments of all sizes. As a member of VMware's Technology Alliance Program, VKernel offers the industry's only VMware certified virtual appliance for analyzing capacity, chargeback, and cost visibility. For more information, visit www.vkernel.com.

About Qirx

Located in Australia, Qirx Pty Ltd is a VMware Authorized Consultant with customers throughout Australia and New Zealand. Qirx specializes in IT virtualization, commercialization and motorsports. For more information, visit www.qirx.com.au.

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