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Contact:

Christian Simko

VKernel Corporation

Ph: 603.590.1030

Email: csimko@vkernel.com

Web: www.vkernel.com

Edwin Marshall

Beaupre Public Relations

Ph: 603.559.5816

Email: emarshall@beaupre.com

VKernel Partners with VMware Premier Partner, Xcedex

New Gold Partner to resell VKernel's Suite of Virtual Appliances and build services for managing VMware ESX environments

PORTSMOUTH, N.H., June 24, 2008 – VKernel Corporation, a provider of easy-to-use and quick-to-deploy virtual appliances for managing virtual server environments, today announced a partnership with Xcedex, LLC, a North American VMware premier partner. Under the agreement, Xcedex is a VKernel Gold Partner that will resell VKernel's Suite of Virtual Appliances for analyzing and monitoring capacity, implementing chargeback, and gaining cost visibility in VMware ESX environments to its growing customer base.

"By rapidly solving specific server virtualization issues such as cost visibility, chargeback, and capacity management, VKernel virtual appliances provide instantaneous value and benefits to any organization involved in a virtualization project," said Alex Bakman, founder and CEO of VKernel. "Xcedex has immediately become one of our most productive partners. They should immediately increase market opportunities for VKernel's products and drive revenues for both companies throughout North America."

The VKernel Virtual Appliance Suite for Systems Management is a set of "plug-and-play" virtual appliances designed to quickly address real world systems management challenges as organizations migrate to VMware virtual environments. VKernel products enable IT groups to immediately solve today's critical pain points by providing visibility into the capacity and resource consumption of each virtual machine. VKernel is currently offering a Chargeback Virtual Appliance for gaining cost visibility and implementing chargeback, and a Capacity Bottleneck Analyzer Virtual Appliance for identifying and eliminating capacity bottlenecks.

Xcedex' X-Factor solution set enables its customers to quickly and cost-effectively take virtualization from concept to production. Based on IT lifecycle principles, X-Factor has been custom developed to accelerate virtualization deployments for Xcedex' client and ensure the projects are successful. X-Factor consists of four phases (prove, plan, build, and maintain) that include custom services and vendor products.

"We have strategically aligned ourselves with industry innovators specializing in virtual infrastructure solutions. Working very closely with their sales and technical teams, we bring complete, robust solutions to our clients," said Steve Audette, director of professional services at Xcedex. "Vkernel's products fit perfectly into our X-Factor solution set and enable our customers to experience the benefits of virtualization throughout the deployment lifecycle."

About VKernel Corporation

Based in Portsmouth, NH, VKernel is dedicated to developing best-of-breed virtual appliances that enhance performance, lower costs, and simplify management of virtual environments of all sizes. As a member of VMware's Technology Alliance Program, VKernel offers the industry's only VMware certified virtual appliances for analyzing capacity, chargeback, and cost visibility. For more information, visit www.vkernel.com.

About Xcedex, LLC

Founded in 2002 by a team of seasoned engineers, Xcedex has become a leader in virtualization consulting all over the United States. Headquartered in Minneapolis, Minn., the company has built a service methodology designed to help organizations rapidly move virtualization from concept to production. Xcedex is a VMware premier partner. For more information, visit www.xcedex.com.

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